

30th March 2005

A. G. BARR ANNOUNCE PRELIMINARY RESULTS FOR THE YEAR ENDED 29TH JANUARY 2005, AND A £17MILLION INVESTMENT PLAN FOR SCOTLAND

A. G. BARR p.l.c., the Scottish based manufacturer of soft drinks including the popular IRN-BRU, Tizer and Orangina brands, announces its preliminary results today for the 12 months to 29th January 2005.

Key points:

- Profit on ordinary activities before tax increased by 13 % to £15.6 million (2004 - £13.8 million).
- Turnover of £127.2 million. An increase on a like for like 52 week basis of 3 %.
- An increased final dividend of 19.5p per share to give a total dividend for the year of 28.75p, an increase of 12.7% over the previous year.
- Core brands perform strongly in a difficult market.
- Cash flow remaining strong with £35 million cash at bank.
- Portfolio development continues with strong performances from new Simply products and further exciting development planned for 2005/6.

The company also today reveals plans for a £17 million investment programme in Scotland - the biggest ever single investment in the company's infrastructure.

Key points:

- A major investment programme in Scottish operations planned to facilitate future growth and efficiency
- Relocating all Scottish operations to the existing Cumbernauld site over a three year period
- Plans to build state-of-the art production, distribution and management facilities at the Cumbernauld site
- Investment in a world class business based in Scotland

Commenting on the results, Chairman Robin Barr said: 'I am delighted to report continued strong growth in profits at A. G. Barr, further demonstrating the good

progress the business is making. This performance is all the more pleasing against a backdrop of difficult trading conditions relating largely to the poor weather of 2004.'

Chief Executive Roger White commented:

'The progress we have made across the last 12 months is reflected in our excellent financial performance. The resilience and flexibility of the business has been tested in what has been a difficult year for many – I am pleased to report we have continued to build on our previous year's performance across all areas of the business.

'The announcement today of our development and investment plans for the business in Scotland signal the strong belief we have in the opportunity to develop our business further in the short, medium and long term.

'Business performance for the first 8 weeks of the current financial year is in line with our plans.'

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